



**Yamhill County**  
**OREGON**  
*Excellence in Service*

**INFORMATION TECHNOLOGIES**  
636 NE 7th Street  
McMinnville, Oregon 97128  
Phone: (503) 434- 7505  
Fax: (503) 472-9179  
Website: www.co.yamhill.or.us

**DATE:** August 10, 2021

**TO:** Yamhill County Board of Commissioners; Ken Huffer, County Administrator;  
Justin Hogue, Business Services Director

**FROM:** Shane Hoffman, IT Manager

**SUBJECT:** Procure SQL Server/Windows DataCenter/Windows Enterprise SA  
(Software Assurance) Licenses for 2021-22 Fiscal Year

**ATTACHMENTS (2):** Dell Quote  
IT PO

**Request:**

IT is requesting Board of Commissioners' authorization to purchase SQL Server Standard licensing, Windows Server Data Center licensing, and Windows Enterprise SA from Dell in the amount of \$47,897.22 for 2021-22 fiscal year. The quantities on the quote reflect what Yamhill County is required to purchase to remain in compliance. We are paying SA (software assurance) for all three products. SA costs are significantly cheaper than the first three years of licensing costs, which was approximately \$99,000 per year. Software assurance gives us the ability to upgrade to new versions in the future and provides us with other necessary technical advantages. The funding for SQL Server Standard, Windows Server Data Center licensing, and Windows Enterprise SA will be paid for by account 010-017-683.07, and is a planned cost.

Dell is our chosen Microsoft channel partner for licenses; if we purchased the licenses from a new vendor, SA would not be transferrable, licensing would be cancelled because we would not have paid the full three years, and we would have to start over again with a new vendor. Due to these reasons, we recommend purchasing the licenses from Dell and not acquiring additional quotes.

Thank you for your time and consideration for this request.

Regards  
Shane J Hoffman

Accepted by Yamhill County  
Board of Commissioners on  
8/19/21 by Board Order  
# 21-347

Yamhill County Purchase Order  
**Yamhill County**  
 535 E. Fifth Street  
 McMinnville, Oregon 97128  
 Tel: (503) 472-9371, Ext. 3696

PURCHASE ORDER NO.  
**IT-2022-014**  
*This number must appear on all packages and documents.*

**VENDOR**  
 Dell

**DELIVER TO**  
**Yamhill County**  
**Information Technology**  
 636 NE 7th Street  
 McMinnville, OR 97128-4523  
 helpdesk@co.yamhill.or.us

**BILL TO**  
**Yamhill County**  
**Information Technology**  
 535 NE Fifth Street  
 McMinnville, Oregon 97128-4523  
 Tel: (503) 434-7505 X2  
 Fax: (503) 472-9179

**EXPENSE CODES**  
 \_\_\_\_\_  
 010-017-683.07  
 \_\_\_\_\_  
 \_\_\_\_\_

<b>NOT VALID FOR OVER \$5,000 unless countersigned</b>			Amount
COUNT	DESCRIPTION	COST	
18	SQL Server STD SA Per core	\$584.85	\$10,527.30
92	Windows server datacenter	\$125.58	11,553.36
462	Windows enterprise SA	\$55.88	25,816.56
	Per attached quote #1001843015097.1		
VOID AFTER 60 DAYS UNLESS EXTENDED BY WRITTEN AGREEMENT			
<b>TOTAL</b>			<b>\$47,897.22</b>

AUTHORIZED BY: \_\_\_\_\_ TITLE \_\_\_\_\_ Date \_\_\_\_\_

COUNTERSIGNED BY: (required over \$5,000) \_\_\_\_\_ TITLE \_\_\_\_\_ Date \_\_\_\_\_

"We are an Equal Opportunity (Affirmative Action Employer. We are dedicated to a policy of nondiscrimination in employment on the basis of race, color, religion, sex, national origin, age, mental or physical disability."

White: Vendor                      Canary: Accounting                      Pink: Department                      Goldenrod: Accounting



## A quote for your consideration.

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your **Premier page**, or, if you do not have Premier, use this **Quote to Order**.

<b>Quote No.</b>	<b>1001843015097.1</b>	<b>Sales Rep</b>	Elisa Carel
<b>Total</b>	<b>\$47,897.22</b>	<b>Phone</b>	(800) 456-3355, 7280496
<b>Customer #</b>	97629731	<b>Email</b>	Elisa_Carel@Dell.com
<b>Quoted On</b>	Aug. 10, 2021	<b>Billing To</b>	ACCOUNTS PAYABLE
<b>Expires by</b>	Aug. 31, 2021		OR-L YAMHILL CO INFO SYSTEMS
<b>Contract Code</b>	99AGZ		535 N EAST 5TH ST
<b>Customer Agreement #</b>	MHEC-07012015		MCMINNVILLE, OR 97128-4523

### Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,  
Elisa Carel

### Shipping Group

<b>Shipping To</b>	<b>Shipping Method</b>
DIANE VANDYKE OR-L YAMHILL CO INFO SYSTEMS OR-L YAMHILL CO INFO SYSTEMS 636 NE 7TH ST MCMINNVILLE, OR 97128-4523 (012) 345-6789	Standard Delivery

Product	Unit Price	Quantity	Subtotal
VLA SQL SERVER STD SA PER 2 CORE LIC	\$584.85	18	\$10,527.30
VLA WINDOWS SERVER DATACENTER PER 2 CORE LICENSES SA	\$125.58	92	\$11,553.36
VLA WINDOWS ENT SA	\$55.88	462	\$25,816.56
<b>Subtotal:</b>			<b>\$47,897.22</b>
<b>Shipping:</b>			<b>\$0.00</b>
<b>Estimated Tax:</b>			<b>\$0.00</b>
<b>Total:</b>			<b>\$47,897.22</b>

## Shipping Group Details

### Shipping To

DIANE VANDYKE  
 OR-L YAMHILL CO INFO SYSTEMS  
 OR-L YAMHILL CO INFO SYSTEMS  
 636 NE 7TH ST  
 MCMINNVILLE, OR 97128-4523  
 (012) 345-6789

### Shipping Method

Standard Delivery

	Quantity	Subtotal
<b>VLA SQL SERVER STD SA PER 2 CORE LIC</b>	18	\$10,527.30
Contract # 99AGZ		
Customer Agreement # MHEC-07012015		

Description	SKU	Unit Price	Quantity	Subtotal
VLA SQL SERVER STD SA PER 2 CORE LIC	A5925312	-	18	-

	Quantity	Subtotal
<b>VLA WINDOWS SERVER DATACENTER PER 2 CORE LICENSES SA</b>	92	\$11,553.36
Contract # 99AGZ		
Customer Agreement # MHEC-07012015		

Description	SKU	Unit Price	Quantity	Subtotal
VLA WINDOWS SERVER DATACENTER PER 2 CORE LICENSES SA	A9255890	-	92	-

	Quantity	Subtotal
<b>VLA WINDOWS ENT SA</b>	462	\$25,816.56
Contract # 99AGZ		
Customer Agreement # MHEC-07012015		

Description	SKU	Unit Price	Quantity	Subtotal
VLA WINDOWS ENT SA	AA693095	-	462	-

<b>Subtotal:</b>	<b>\$47,897.22</b>
<b>Shipping:</b>	<b>\$0.00</b>
<b>Estimated Tax:</b>	<b>\$0.00</b>
<b>Total:</b>	<b>\$47,897.22</b>

## Important Notes

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### Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com) or [ARSalesTax@emc.com](mailto:ARSalesTax@emc.com), as applicable.

**Governing Terms:** This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at [www.dell.com/terms](http://www.dell.com/terms) or [www.dell.com/oemterms](http://www.dell.com/oemterms)), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

**Supplier Software Licenses and Services Descriptions:** Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on [www.Dell.com/eula](http://www.Dell.com/eula). Descriptions and terms for Supplier-branded standard services are stated at [www.dell.com/servicecontracts/global](http://www.dell.com/servicecontracts/global) or for certain infrastructure products at [www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm](http://www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm).

**Offer-Specific, Third Party and Program Specific Terms:** Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on [www.dell.com/offeringspecificterms](http://www.dell.com/offeringspecificterms) ("Offer Specific Terms").

**In case of Resale only:** Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

**In case of Financing only:** If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue their purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

**^Dell Business Credit (DBC):**

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.