



Yamhill County
OREGON
Excellence in Service

INFORMATION TECHNOLOGIES
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DATE: September 27, 2019

TO: Yamhill County Board of Commissioners; Ken Huffer, County Administrator;
Justin Hogue, Business Services Director

FROM: Shane Hoffman, IT Manager

SUBJECT: Procure Windows 10 Enterprise Licensing for 2019-20 Fiscal Year

ATTACHMENTS (1): Dell Quote

Request:

IT is requesting Board of Commissioners' authorization to purchase 462 Windows 10 Enterprise licenses from Dell in the amount of \$47,562.90 for 2019-20 fiscal year. The quantities on the quote reflect what Yamhill County is required to purchase to remain in compliance. We are paying for the second year of three years for Windows 10 Enterprise licensing. After the third year we will continue to pay SA (software assurance) each year. SA costs are generally 25% of the yearly cost, so approximately \$12,000 per year. Software assurance gives us the ability to transfer Windows 10 Enterprise licenses from one device to another as needed (e.g. when someone receives a new pc or laptop the Windows 10 Enterprise license can be transferred from the old device to the new device). There will another order for first year Windows Enterprise licenses later in the year as we migrate more County staff to Windows 10.

Dell is our chosen Microsoft channel partner for licenses; if we purchased the licenses from a new vendor, SA would not be transferrable, licensing would be cancelled because we would not have paid the full three years, and we would have to start over again with a new vendor. Due to these reasons, we recommend purchasing the licenses from Dell and not acquiring additional quotes.

Thank you for your time and consideration for this request.

Regards
Shane J Hoffman



Customer: YAMHILL CO INFO SYSTEMS
 Customer#: 97629731

Dell Customer Confidential

Quotation

Elisa Carel
Elisa.Carel@Dell.com
 512-728-0496

Date of Issue: 9/19/2019
 Quote Expires: End of Month

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

Select Plus Payment	Mfg#	Quantity	Unit Price	Ext. Price
PCN B6B2A146				
SQL SERVER STD LIC/SA PER 2 CORE LIC	7NQ-00300	18	\$1,364.64	\$ 24,563.52
WINDOWS SERVER DATACENTER PER 2 CORE LICENSES LIC/SA	9EA-00267	92	\$293.05	\$ 26,960.60
WINDOWS ENT UPG/SA	KV3-00367	462	\$102.95	\$ 47,562.90
Total				\$ 99,087.02

Notes: 2yr Payment due
 SA expires 8/31/21

- Customer's purchase is subject to the terms and conditions of the above referenced contract.
- Sales tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file, including non-federal government customers. If you have a questions re: your tax status, please contact your inside sales representative listed above.
- Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to www.dell.com/environmentalfee. This applies unless this provision is specifically excluded in the above referenced contract.

- All product descriptions and prices are based on latest information available and are subject to change within the terms of the above referenced contract.
- Unless specified otherwise in the above referenced contract, all prices are based on Net 30 terms. If not shown, shipping, handling, taxes and other fees will be added at the time of the order where applicable.
- Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.

Accepted by Yamhill County
 Board of Commissioners on
 10/3/19 by Board Order
 # 19-390