

Yamhill County

DEPARTMENT OF PLANNING AND DEVELOPMENT

525 NE FOURTH STREET □ McMINNVILLE, OREGON 97128

Phone:(503) 434-7516 □ Fax:(503)434-7544 □ TTY 1-800-735-2900 □ Internet Address: <http://www.co.yamhill.or.us/planning>

May 10, 2019

MEMORANDUM

To: Board of Commissioners

From: *KS*
Ken Friday, Planning Director

Re: **Purchase of a new plotter/scanner for Planning/County Surveyors Department**

This request is for the purchase of a multifunction printer/scanner not to exceed \$15,000.00. This printer/scanner is used to print or scan large scale documents like maps and plans. Due to the shared use my intent is to divide the cost between my departments. I have received the three attached quotes and their summary is noted below. Please let me know if you need further information to approve this request.

- CDW.G - Quote# JZWG635
HP Design Jet T2530 – multifunction printer (color)
Mfg. part# L2Y25A#B1K – UNSPSC: 44101503
Contract: National IPA Technology Solutions (2018011-01)
Total amount: \$9,797.45
- HP Public Sector Sales – Quote# 12398726
HP Design Jet T2530 36-in PostScript Multifunction Printer -L2Y226A#B1K
3-year Hardware Support & Installation
Total amount: \$13,633.00
- Tech Heads Incorporated – Quote# 13600
HP DesignJet T2530 – 36" multifunction printer (color)
3-year Hardware Support
Total amount: \$10,032.05

Accepted by Yamhill County
Board of Commissioners on

5/16/19 by Board Order
19-152



All tax-exempt accounts should have a tax-exempt certificate on file with HP to avoid having sales tax added to their invoice. This certificate needs to be provided only once. If you are ordering or the first time, please include with your order or account application.

Order Tracking and Status

All orders are entered within 24 hours of receipt and are scheduled on a first in first out basis. Orders are shipped within 7 days of receipt provided all items are in stock and the necessary information has been included on your purchase order. Ship complete orders can be delayed if all items are not in stock. To check order status you can may call your Customer Service Representative or check status online.

Customer Contact Information

- Fax: 800-825-2329
- K-12 Education Sales: 800-888-3224
- Higher Education Sales: 877-480-4433
- State and Local Sales: 888-202-4682

T2530

Created by	Alicia Schelb	Quote number	816252
Partner agent		Created on	May 2, 2019
Quote total	USD \$9,797.45	Expires on	June 1, 2019

Order Information

Email notification	amanda.sims@hp.com	Email notification	comments
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Purchaser contact information

Alicia Schelb, lislea@co.yamhill.or.us, 503-434-7516,

Billing information

Billing address



Company	County of Yamhill	Attention to	
Address line 1	627 Ne Evans St	Email	
Address line 2		Phone	5034347523
Address line 3		Fax	
City	McMinnville		
State/Province	Oregon		
Zip/postal code	97128		
Country	US		

Invoice instructions

Shipping information

Shipping address

Company	Yamhill County Building & Planning	Attention to	Alicia Schelb
Address line 1	525 NE 4th ST	Email	lislea@co.yamhill.or. us
Address line 2		Phone	503-434-7516
Address line 3		Fax	
City	McMinnville		
State/Province	Oregon		
Zip/Postal code	97128		
Country	US		

Shipping options

Shipping instructions

Requested delivery
date

Shipping method

Quote Summary



Product	Product number	MFG#:	Qty	Unit Price	Total Price
HP DesignJet T2530 36-in PostScript Multifunction Printer Americas Region-Eng,BraPt, FrCan,LtnaSp	L2Y26A#B1K		1	USD \$8,246.25	USD \$8,246.25
HP 3 year Next Business Day Onsite HW Support w/Defective Media Retention for DesignJet T2530	U8PN1E		1	USD \$1,551.20	USD \$1,551.20

Subtotal	USD \$9,797.45
Estimated Tax	USD \$0.00
Total	USD \$9,797.45

If the bill to company and address you wish to use is not present at the time of check out please enter it in the "Shipping Instructions" box. The order management team will make sure it is billed to the correct location.

Components of Configurable systems may not be ordered separately. Reference Model ID's and Configuration ID's are not part numbers, they are reference descriptions to your specific configuration.

If you are submitting a hard copy purchase order, please include a printed copy of this quote with your purchase order.

If you place an order for a product that was incorrectly priced, we will cancel your order and credit you for any charges. In the event that we inadvertently shipped an order based on a pricing error, we will issue a revised invoice to you for the correct price and contact you to obtain your authorization for the additional charge, or assist you with the return of the product, if payment was not already made. If payment was already made, HP will work with the agency to correct the invoice. If the pricing error results in an overcharge to you, HP will credit your account for the amount overcharged.

Federal Government Customers Only - The Customer is responsible for ensuring the value of Open Market items is consistent with their contract terms and conditions. HP makes no representation regarding the TAA status for open market products. Third party items that may be included in this quote are covered under the terms of the manufacturer warranty, not the HP warranty.



7070 SW Fir Loop
 Portland, Oregon 97223
 (P) 1 (503) 639-8542
 (F) 1 (503) 639-2383
 www.TechHeads.com

Quotation (Open)
 Doc #: 13600 1 rev of 1
 Modified Date: Apr 22, 2019
 01:22 PM PDT
 Expiration Date: 05/22/2019
 Description: HP DesignJet
 T2530 & Extended Warranty
 Options

AE / Tech
Name: Kasey Flicker
Email: kasey.flicker@techheads.co
Mobile: 503-260-2916 -
 Mobile

Customer Contact
 Greene, Adam
 greenea@co.yamhill.or.us

Bill To
 Yamhill County
 636 NE 7th Street
 McMinnville, OR 97128-4523
 United States
 (P) 503-434-7505

Ship To
 Yamhill County
 636 NE 7th Street
 McMinnville, OR 97128-4523
 United States
 (P) 503-434-7505

#	Description	Qty	Unit Price	Total
1	HP DesignJet T2530 36" multifunction printer - color - ink-jet - 35.98 in x 314.96 in, 24.02 in x 590.55 in (original) - Roll (36 in x 300 ft), 36 in x 48 in (media) - up to 0.4 min/page (printing) - 2 rolls - Gigabit LAN, USB 2.0 host	1	\$8,241.54	\$8,241.54
				Subtotal \$8,241.54
Extended Warranty Options				
2	Electronic HP Care Pack Next Business Day Hardware Support with Defective Media Retention Extended service agreement - parts and labor - 3 years - on-site - 9x5 - response time: NBD - for DesignJet T2530, T2530 PostScript	1	\$1,790.51	\$1,790.51
				Subtotal: \$10,032.05
				Misc: \$0.00
				Total: \$10,032.05

Invoices for all parts, supplies, or equipment (software or hardware) purchased are due upon receipt. ♦ Unless otherwise requested, shipping method is ground and shipping charges are added at time of invoice. ♦ Tech Heads collects a 3% processing fee for any invoice amount paid using a credit card. ♦ Tech Heads will assess a monthly late fee of 1.5% on any unpaid balance remaining after 30 days. Tech Heads does not warrant any equipment (hardware and software) it sells. Customer shall look solely to the relevant manufacturer or third-party supplier in the event of a claim related to such equipment. Returns are subject to the relevant manufacturer or third-party supplier's return policy. ♦ Complete terms and conditions may be found at ♦ <https://www.techheads.com/terms-and-conditions>

Signature: _____ Date: _____

QUOTE CONFIRMATION



DEAR HELP DESK,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
JZWG635	8/16/2018	JZWG635	7088949	\$8,240.00

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
HP DesignJet T2530 - multifunction printer (color) Mfg. Part#: L2Y25A#B1K UNSPSC: 44101503 Contract: National IPA Technology Solutions (2018011-01)	1	3912638	\$8,240.00	\$8,240.00

PURCHASER BILLING INFO	SUBTOTAL	AMOUNT
Billing Address: YAMHILL COUNTY INFORMATION SYSTEMS ACCTS PAYABLE 535 NE 5TH ST MCMINNVILLE, OR 97128-4531 Phone: (503) 434-7505 Payment Terms: Net 30 Days-Govt State/Local	SHIPPING	\$0.00
	GRAND TOTAL	\$8,240.00
	DELIVER TO Shipping Address: YAMHILL COUNTY INFORMATION SYSTEMS HELP DESK 535 NE 5TH ST MCMINNVILLE, OR 97128-4531 Phone: (503) 434-7505 Shipping Method: UPS Freight LTL, Special Services	
Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515		

Need Assistance? CDW•G SALES CONTACT INFORMATION		
	Dan Debellis (866) 691-7126	dandebe@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>
 For more information, contact a CDW account manager.

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Please find your requested quote on the T2530ps MFP attached. I have also added an Install Care pack, as well as our 3YR Next Business Day with Defective Media Retention Care Pack as options.

Regarding the trade in program we do have a Cash In Trade Up (CITU) but the National IPA/TCPN pricing I have previously quoted is a slightly better deal.

I cannot quote contract pricing if you plan on using the trade-in program. Also, if you read the details on the trade-in, we only take the formatter board, not the entire printer. We do offer recycling for a fee (see the attached flyer)

Purchase must be made by 31Oct, no exceptions. And there are a few additional requirements to recognize the rebate.

Also, the rebate is a back-end rebate in the form of a check, it is not a "discount" up front on the order. May public sector agencies cannot recognize this rebate as the accounting systems typically don't allow for checks made out to the purchasing authority.

Regards,

Gabe Robles

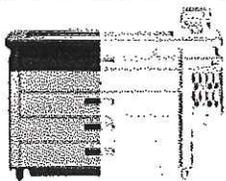
gabriel.robles-jr@hp.com

US Inside Sales DesignJet and PageWide XL Specialist

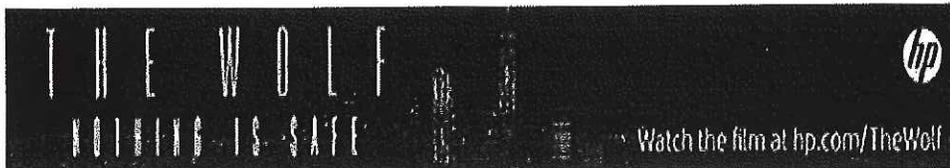
Pacific West and Federal Accounts

Graphic Solutions Business (GSB) | 505-433-6875

ASK ME ABOUT OUR PAGEWIDE XL VIRTUAL DEMOS!



HP PageWide XL
Technology beyond challenges



From: Lance Woods <woods1@co.yamhill.or.us>

Sent: Thursday, October 11, 2018 9:17 AM

To: Robles, Gabriel <gabriel.robles-jr@hp.com>

Cc: Heath, Andy <glen.heath@hp.com>

Subject: RE: T2530 Quote request

Hello Gabe,

This is Lance again with Yamhill County Planning & Development. I would like to request a quote for the same plotter, the T2530 36-inch PostScript printer, and to ask if our plotter is still eligible for trade-in.

Any assistance you can offer will be greatly appreciated!

Best regards,

Lance Woods
Associate Planner
Yamhill County Planning & Development

525 NE 4th Street, McMinnville, OR 97128, USA
Telephone: +1 503 434 7516 | Fax: +1 503 434 7544

From: Robles, Gabriel [<mailto:gabriel.robles-jr@hp.com>]
Sent: Thursday, August 16, 2018 9:10 AM
To: Lance Woods
Cc: Heath, Andy
Subject: RE: T2530 Quote request

Thank you for the update Lance.

If you have any questions please do not hesitate to contact me!

Regards,

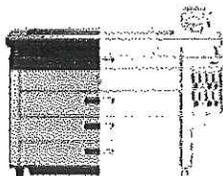
Gabe Robles

gabriel.robles-jr@hp.com
US Inside Sales DesignJet and PageWide XL Specialist
Pacific West and Federal Accounts
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[Click](#) for a demonstration of our newest technology in action— 30 Ds per minute in full color



HP PageWide XL
Technology beyond challenges





From: Lance Woods <woods1@co.yamhill.or.us>
Sent: Thursday, August 16, 2018 10:08 AM
To: Robles, Gabriel <gabriel.robles-jr@hp.com>
Cc: Heath, Andy <glen.heath@hp.com>
Subject: RE: T2530 Quote request

Thank you, Gabe, for taking the time to prepare the quote and provide a thorough description of the potential purchasing scenarios. That information was incredibly helpful. I have shared the quote you provided with our Planning Director, and I will get to you as soon as possible, once the Director has made his decision regarding the plotter we decide to purchase for our office.

Best regards,

Lance Woods
Associate Planner
Yamhill County Planning & Development

525 NE 4th Street, McMinnville, OR 97128, USA
Telephone: +1 503 434 7516 | Fax: +1 503 434 7544

From: Robles, Gabriel [<mailto:gabriel.robles-jr@hp.com>]
Sent: Wednesday, August 15, 2018 9:43 AM
To: Lance Woods
Cc: Heath, Andy
Subject: RE: T2530 Quote request

Apologies I forgot to add the quote.

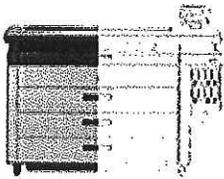
Gabe Robles

gabriel.robles-jr@hp.com
US Inside Sales DesignJet and PageWide XL Specialist
Pacific West and Federal Accounts
Graphic Solutions Business (GSB) | 505-433-6875

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From: Robles, Gabriel
Sent: Wednesday, August 15, 2018 10:42 AM
To: 'WoodsL@co.yamhill.or.us' <WoodsL@co.yamhill.or.us>
Cc: Heath, Andy <glen.heath@hp.com>
Subject: T2530 Quote request

Lance

Please find your requested quote on the T2530ps MFP attached. I have also added an Install Care pack, as well as our 3YR Next Business Day with Defective Media Retention Care Pack as options.

Regarding the trade in program we do have a Cash In Trade Up (CITU) but the National IPA/TCPN pricing I have quoted is a better deal.

List price on the device is 10,995 and you would get \$1500 off list price to trade in any 36in device. Purchase must be made by 31Aug, no exceptions. And there are a few additional requirements to recognize the rebate.

Also, the rebate is a back-end rebate in the form of a check, it is not a "discount" up front on the order. May public sector agencies cannot recognize this rebate as the accounting systems typically don't allow for checks made out to the purchasing authority.

The contract pricing is a better deal than the \$1500 off ILP.

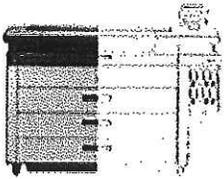
Gabe Robles

gabriel.robles-jr@hp.com
US Inside Sales DesignJet and PageWide XL Specialist
Pacific West and Federal Accounts
Graphic Solutions Business (GSB) | 505-433-6875

ASK ME ABOUT OUR PAGEWIDE XL VIRTUAL DEMOS!



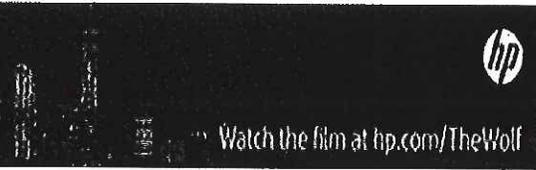
[Click](#) for a demonstration of our newest technology in action— 30 Ds per minute in full color



HP PageWide XL
Technology beyond challenges



THE WOLF
NOTHING IS SAFE

A dark, atmospheric movie poster for 'The Wolf' featuring a wolf's face in the shadows of a city at night.

Watch the film at hp.com/TheWolf